

Your true partner for physiotherapy projects

# Agenda

What will you hear today



- Who we are?
- Products portfolio
- Our approach
- Clients
- Case study
- Contact



# About us

Let us tell you something about Fysiomed.



Founded in 1992, we were among the first Czech companies which develop and produce physiotherapy equipment. Having gained lots of experience, we became experts in rehabilitation centers' complex planning – always focused on the individual needs of the customer.

For the last 10 years, we have been developing a partnership in many countries as well as exporting directly various products from our portfolio **worldwide**.

# Our products

We'll help you to understand our products better



We offer the widest and the most comprehensive range of products with more than **1400 items**. When including any product in our portfolio, quality and reliability are the key factors. Therefore we offer mainly our production complemented by the products of our long-term partners – with production within EU.

Our comprehensive services cover everything – installation, stuff training, customer service and expert advice in case of renewal or an extension of existing equipment.

#### **HYDROTHERAPY**

... also called balneology or water therapy, is part of medicine, that involves the use of water for pain relief and treatment. Includes full body bath-tubs, limbs whirpools etc. More over, we can build complete rehabilitation pool with any technical requests.







#### **PHYSIOTHERAPY**

... commonly contains different devices for various application. We use it for section with standard electronic devices for electrotherapy, ultrasound therapy, shockwave and much more.

## DIAGNOSTIC

... originaly small part including basic manual, later digital measurment devices. Nowdways most inovative field with complex rehabilitation diagnostics, often including PC analysis via provided specialized software.





#### **MECHANOTHERAPY**

... contains specific training machines, visualy similar to fitness machines, but with many specific improvments to make sure they are suitable for patients with different limitations due to their injuries or diseases.

# **TABLES AND BEDS**

... used specificly in rehabilitation centeres. Includes verticalisation tables, treatment and massage tables, gynecological couches and many others.





#### **EXERCISING**

... including different kinds of exercise equipment, for example gym furniture, balance training equipment, balls and rolls, ergotherapy (occupational therapy) tables and much more.

# Our approach

Steps we make to make sure everything in your project is covered.

**01** Consulting

Our first step is to understand your vision, give you feedback and suggestions based on our experience and help you with an concept.

04 Hiring stuff

Proffesional devices and equipment needs proffesional operators. We make sure, that stuff hired for you are experienced and reliable

02 Projecting

We will guide you from the very start – means even helping you with technical drawings of indoors for specialized rooms (hydrotherapy).

05 Training

Need of complete understanding of devices and equipment is a core thing. We arrange both operating and servicing trainings. 03 Supplying

We make sure, that everything our client orders will be on its place when delivered. We are extra careful when we prepare our goods.

06 Life-time support

Having any troubles? Just e-mail us or give us a call. Spare parts, technical support, all provided right away. After-sale support is an key-factor!

# Our portfolio

We pick few of our clients













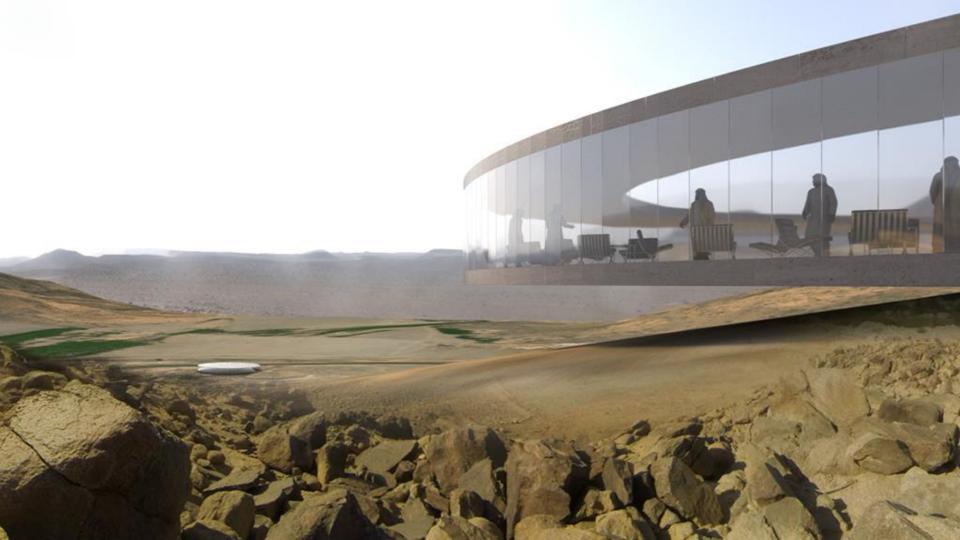
Beside dozens of clients in Czech Republic and Slovakia, we are expanding in the Middle-East, Africa and Vietnam with several realized and a lot of ongoing projects.











## Our recent realization

Men, Women and Children center in capital city of Saudi Arabia – Riyadh.









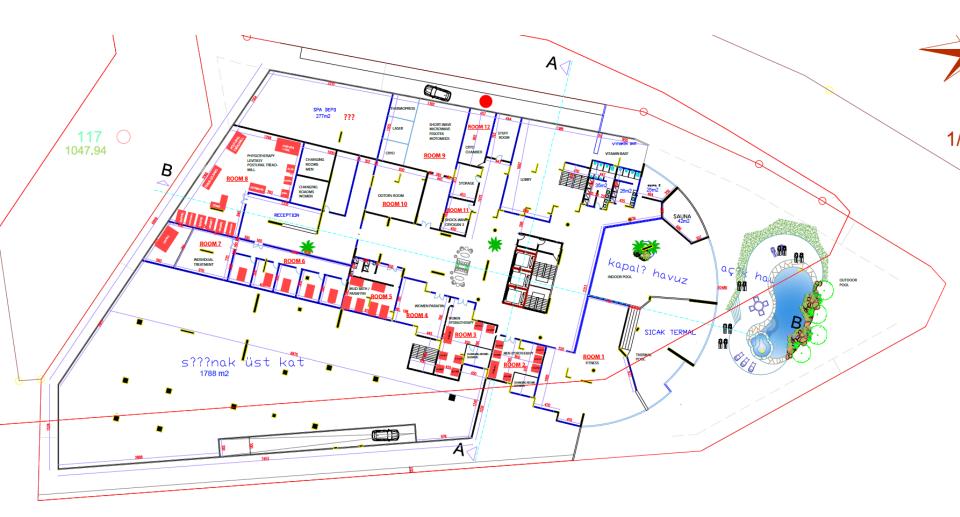




## Our recent realization

Rehabilitation center in Turkey – SPA Borvo





# ROOM 1 - FITNESS









# ROOM 2 and 3 - HYDROTHERAPY











# ROOM 6 – MASSAGE ROOMS





# ROOM 7 – INDIVIDUAL TREATMENT











# ROOM 8 – GENERAL PHYSIOTHERAPY















#### ROOM 9 – GENERAL PHYSIOTHERAPY













# ROOM 11 – laser therapy



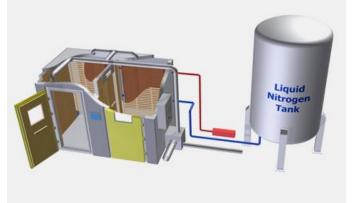




# **CRYO CHAMBER**









# SPA Borvo Center - rentability

#### Calculation – patients and therapists

Room	Therapist	Patients	Time of procedure (in minutes)	Patients per hour
1 - Fitness	1	10	30	20
2 - Hydrotherapy W	1	7	30	14
3 - Hydrotherapy M	1	7	30	14
4 - Heatterapy M	1	6	30	12
5 - Heatterpy W	1	6	30	12
6 - Massage	3	6	60	6
7 - Individual	3	3	30	6
8 - physio + mechano	4	14	30	28
9 - Other physio	2	7	30	14
10 - doctor	2	1	30	2
11 - local.cryo + Sh.W	1	1	15	4
12 - Cryo chamber	1	3	5	36
Total per hour	21			168

#### **BONUS** - videos

- https://www.youtube.com/watch?v=nndv0BhDvfE
- https://www.youtube.com/watch?v=guijS0HLffo
- https://www.youtube.com/watch?v= 9L5e2jBXQ
- https://www.youtube.com/watch?v= 9L5e2jBXQ
- https://www.youtube.com/watch?v=ePLOc-3yvrl

# Thank you for your attention

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